



## 20 Questions to Ask When Buying and Selling a House (Paperback)

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By Steve Holzner, Nancy Conner

Career Press, United States, 2005. Paperback. Book Condition: New. 206 x 132 mm. Language: English . Brand New Book. A brand-new series -20 Questions - that is designed to be practical helpful and concise-not everything you ever wanted to know just what you need to know right now. 20 QUESTIONS TO ASK BEFORE SELLING YOUR HOME is crammed with insights from the authors years of involvement in the property business giving you the winning edge in any deal. Buyers will learn how to get real information if they are new to an area how to find comparable sales and all about online property value research problem neighbours searching for mortgages on the Internet and a great deal more. Sellers will learn how to get the best price how to get estate agents to give you presentations asking for your business prepare for sale and inspection handle requests for repairs creative financing second mortgages credit checks and much more.



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